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Interim Manager Profile / Consultant Profile

Robert W. Haase

Dipl.-Ing. (FH) / Dipl.-Wirtschafts-Ing. (FH)



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Dipl.-Ing (FH)  
Dipl.-Wirtschaftsing. (FH)

## Profile

Mr. Haase, *german engineer degrees; Dipl.-Ing. (FH) and Dipl.-Wirtschaftsing. (FH)*, is an interim manager / consultant with great experience in team leading, project management and project steering. In addition he is highly skilled in lean thinking and quality management, which he has successfully shown in many projects in various industrial sectors.

His technical know-how and experience have been proven in local and international projects and his outstanding willingness to apply best practice methods are a guarantee for the success of your project.

He is highly experienced in both - strategic and hands-on problem solving - in interpersonal, technical and economic fields.

## Field of activities

- ▶ Interim Management
- ▶ Project Management
- ▶ Project Crisis Hands-On Management
- ▶ Project Planning
- ▶ Project Steering
- ▶ Project Realization
- ▶ Moderation
- ▶ Quality Management
- ▶ Lean Management
- ▶ Training and Training planning



## Projects

**Interim Management – Technical Concept, Development, Purchase, Assembly**  
**Schelling Anlagenbau GmbH, Austria** **Jun 14 – Mai 15**  
**Project Manager – Latest Technology Saw Machine for Chinese Greenfield Rolling Mill**

- ▶ Responsible Contact person for Chinese Customer and European Suppliers
- ▶ Reporting to internal project steering committee
- ▶ Project planning, project steering, project coordination
- ▶ Focused on time, budget, quality – also on function of the project team
- ▶ Project started with hands-on crisis management

**Interim Management - Punch List – Automotive Customer**  
**Schuler Pressen GmbH** **Nov 12 – Dec 13**  
**Project Manager – Multi-station Press Machines and Cutting machines**

- ▶ Key account contact person for internal departments, German and international customers
- ▶ Reporting directly to managing director
- ▶ Member of steering committee
- ▶ Member of change board, coordination of internal change board activities
- ▶ Multi-project coordination due to availability of resources and customer needs
- ▶ Focused on finishing open tasks
- ▶ Support for project management team members

**Ramp-Up / Greenfield / Logistics Launch Management** **Feb 12 – Aug 12**  
**BMW Brilliance Automotive Ltd. / 华晨宝马汽车有限公司**  
**Project Manager 项目经理**

- ▶ Contact person for logistics department and suppliers
- ▶ Supervision and controlling of time schedules
- ▶ Coordination of construction works on production area
- ▶ Reporting and controlling of quality tickets and failure clearing
- ▶ Set up and moderation of weekly meetings and emergency meetings
- ▶ Trouble shooting
- ▶ Setup and maintain internal processes

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**Project Management Trainer**  
**University Leipzig, MBPW and SWA Training Institute, Germany**  
**Lecturer**

**Nov 06 – Jan 08**

- ▶ Preparation of workshops
- ▶ Definition of workshop content
- ▶ Performance evaluation on seminar participants

**Quality control**  
**REWE, South Bavaria, Germany**  
**Project Collaborator**

**Nov 03 – Feb 05**

- ▶ Quality checks of shops and goods
- ▶ Compliance checks on employees
- ▶ Honesty checks on employees
- ▶ Feedback interviews with managers and employees
- ▶ Reporting to the project manager

**Outside broadcast vehicle on a 3000m mountain**  
**Zet.Net, Livigno, Italy**  
**Project Leader**

**Mar 01 – Apr 01**

- ▶ Ensuring of delivery dates
- ▶ Budget controlling
- ▶ Set up and moderation of meetings
- ▶ Contact person and coordinator for all involved parties
- ▶ Trouble shooting

**Delivery Communication System surf.eu**  
**Zet.Net AG, Munich, Germany**  
**Project Leader**

**Oct 00 –Mar 01**

- ▶ Contact person for customer decision makers and internal technical department
- ▶ Set up of time schedules
- ▶ Controlling of time schedules
- ▶ Reporting and controlling of quality tickets and failure clearing

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- ▶ Set Up and moderation of weekly meetings
- ▶ Trouble shooting

**Pre Sales Communication System surf.eu**  
**Zet.Net AG, Munich, Germany**  
**Project Leader**

**Aug 00 –Oct 00**

- ▶ Contract negotiations
- ▶ Dynamic cost simulations and price calculations based on process costing and direct costing
- ▶ Negotiation and coordination of technical contract specifications
- ▶ Controlling and supervision of time schedules
- ▶ Set Up and moderation of weekly meetings
- ▶ Responsible for supplier selection
- ▶ Coordination of all involved suppliers

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## Work Experience

**Managing Owner**  
**123haase.de, Wangen im Allgäu / Munich, Germany**

**Sep 11 – now**

- ▶ Project Leading – Time, Costs and Quality
- ▶ Lean Management – Awareness, Lean Desk, Lean Office, Lean Company
- ▶ Business Coaching – Objectives, Organization, Sales Success

**Teacher – Computer Science, Mathematics, Physics**  
**Secondary school, Government of Upper Bavaria, Munich, Germany**

**Sep 08 – Sep 11**

- ▶ Definition of yearly goals and objectives
- ▶ Detailed planning of time schedules and quality control
- ▶ Team Leading
- ▶ Presentation of complex contents to highly or poor motivated persons
- ▶ Permanent self-controlling of time, quality and communication abilities
- ▶ Achievement of objectives
- ▶ Personal cherishing reviews in case of noncompliant behavior
- ▶ Avoiding of tensed situations or smoothing of tensed group situations

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**Managing Owner**  
**solution agency, Munich, Germany**

**Apr 02 – Sep 08**

- ▶ Projects in quality optimization
- ▶ Trainer and Professor for Project Management,
- ▶ Product Management, Business Administration
- ▶ Process Design for Sales Processes
- ▶ Calculations on Process Costing and Target Costing

**Sales Manager**  
**ZET.NET AG, Munich, Germany**

**Mai 00 – Mar 02**

- ▶ Acquisition of new customers
- ▶ Set up of the sales department
- ▶ Hiring sales staff
- ▶ Project leading of Pre-Sales, After Sales and Marketing Projects

**Key Account Manager**  
**TelDaFax AG, Marburg, Germany**

**Nov 96 – Apr 00**

**Product Management Assistent**  
**Data Modul AG, Munich, Germany**

**Mar 95 – Aug 96**

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## Education

### **Dipl.-Wirtschaftsingenieur (FH) (Industrial Engineering)**

University of Applied Science München (FHM), former: Fachhochschule München  
Department of Industrial Engineering

### **Dipl.-Ing. (FH) Elektrotechnik (Electrical Engineering)**

University of Applied Science Coburg, former: Fachhochschule Coburg (FHC)  
Department of Electrical Engineering

## Additional Education

- ▶ Instructor qualification (Ausbildereignung IHK)
- ▶ Train the Trainer - Prime and Eventure (JCI)
- ▶ Personal profile analysis practitioner

## Language Skills

- ▶ German native speaker
- ▶ English business fluent
- ▶ Chinese basic knowledge (HSK 1 and 2) HSK 3 in preparation
- ▶ French basic knowledge

## IT-Knowledge

- ▶ MS Office (Outlook, Word, Excel, MS Project, PowerPoint)
- ▶ **SAP , Navision, Baan** User
- ▶ Collaboration Work, eg. SharePoint
- ▶ Aris Process Modelling
- ▶ LoSim Logistic Simulation